

Investment Plan for Europe

The role of

National Promotional Banks and Institutions

2. November 2016
Tallin, Estonia

Helmut von Glasenapp, ELTI Secretary General

European Association of Long-Term Investors – ELTI

- European Association of National Promotional Banks and Institutions (NPBIs)
- 29 members from 21 EU Member States + Turkey
(no member in Estonia)
- Including Multinational Promotional Banks (Nordic Investment Bank + Council of Europe Development Bank)
- Public Pension Funds, Regional Development Banks

Mission:

Given the rapid changes our societies are undergoing and the 'short-termist' tendency of many economic and political actors, the need for long-term vision is more important than ever. The implementation of far-reaching global objectives such as building sustainable infrastructure for sustainable investment, fighting climate change or innovating in our resources consumption and in production technologies is not only an absolute necessity: it is also a path, in itself, to recovery from the current crisis on a new basis to avoid its return and ensure the well-being of future generations.

Investment Plan for Europe “Juncker-Plan”

The European Fund for Strategic Investments (EFSI)

to address the market
failures in risk-taking
investment

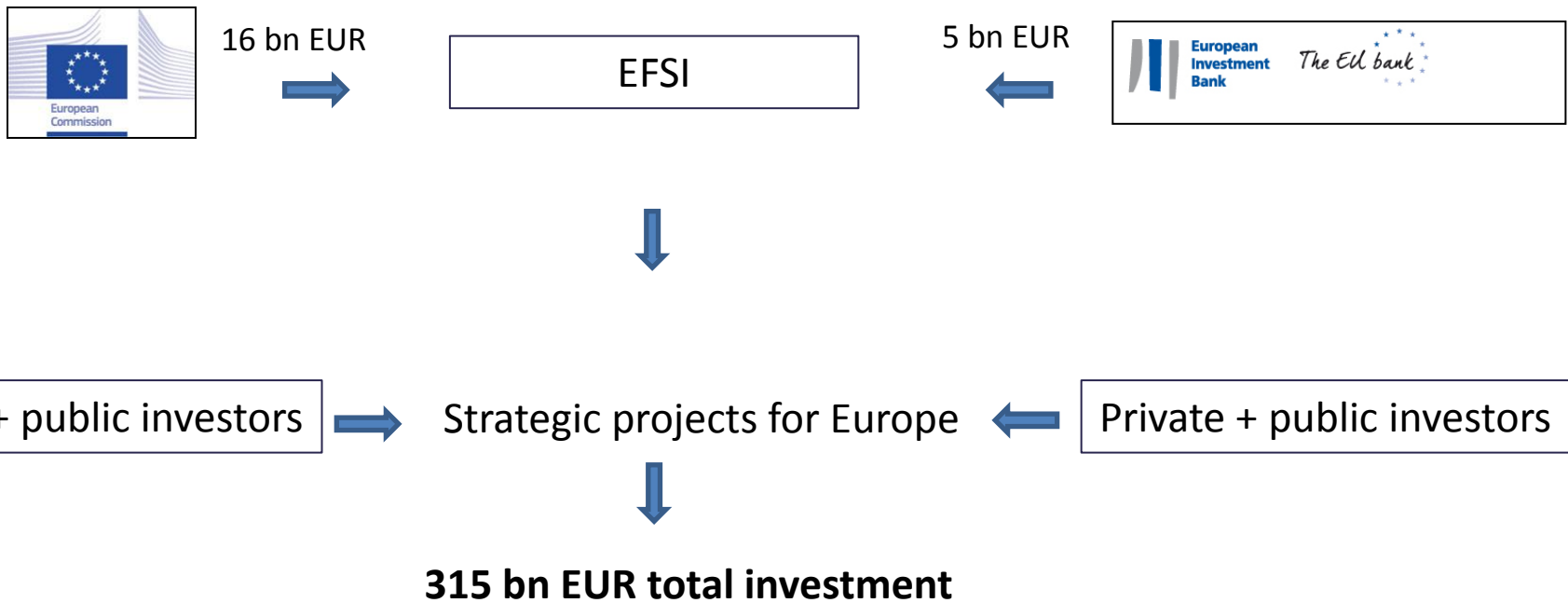
The European Investment Advisory Hub (EIAH)

as a single point of
entry for technical
assistance and
advisory services

Regulatory and structural reforms

to remove bottlenecks
and ensure an
investment-friendly
environment

European Fund for Strategic Investments (EFSI)



National Promotional Banks and Institutions committed to invest more than 40 bn EUR (out of the 315 bn EUR on behalf of their national governments).

European Fund for Strategic Investments (EFSI)

<p>Infrastructure and Innovation window (IIW)</p> <p>EFSI project list</p>	<p>SME window (SMEW)</p> <p>in collaboration with the European Investment Fund (EIF)</p> <p>75 out of 315 bn EUR</p>
---	---

Who can apply for EFSI financing :

- Entities of all sizes, including utilities, special purpose vehicles or project companies
- small and medium-sized enterprises (with up to 250 employees) and midcaps (with up to 3 000 employees)
- Public sector entities
- National promotional banks or other banks to deliver intermediated lending Funds and any other form of collective investment vehicles
- Bespoke investment platforms

European Fund for Strategic Investments (EFSI) Projects in Estonia

1) TALLINNA LENNUJAAM AS – 30 m EUR oft 80 m total investment

The project comprises a number of investments at the international airport of Tallinn aimed at improving environmental and safety performance, alleviating current congestion and accommodating future growth in traffic. The investment includes the displacement of the runway and the taxiway system to alleviate noise and air pollution, provision of new aircraft aprons, the reconfiguration and refurbishment of the passenger terminal, the expansion of the car parking areas, new aircraft maintenance hangars and a range of other safety and environmental related enhancements. The project will increase the capacity of the airport by approximately 2 million passengers per annum.

2) KREDEX - Credit and Export Guarantee Fund

120 m EUR portfolio counter-guarantees for SMEs

3) Swedbank AS (Estonia)

65 m EUR portfolio counter-guarantees for SMEs

European Fund for Strategic Investments (EFSI) Experience* from local and regional level

- SME window und EFSI investments is a success story
EFSI is implemented by EIF and financial intermediaries
National Promotional Banks and Institutions have signed agreements in most countries (-> Estonia: Kredex 120 bn EUR)
- Projects under IIW needs more time for preparation
- Direct discussion with EIB (start with the local office)
- Project size is a crucial issue (+ 50/15 m EUR)
- High need for advisory for projects at local and regional level (-> bankable projects!!)
- Combination of EFSI and European Structural and Investment Funds (ESIF) remains a challenge.

European Investment Advisory Hub (EIAH)

EIAH is designed to act as a single point of entry to a comprehensive offer of advisory and technical assistance. It is aimed at supporting project promoters in identifying, preparing and developing investment projects across the European Union. EIAH builds on the expertise of the European Commission, the EIB, 19 National Promotional Banks (NPBs) and Member States' Managing Authorities.

More information:

EU Commission:

https://ec.europa.eu/priorities/sites/beta-political/files/investment-plan-booklet-september-2016_en.pdf

European Investment Bank:

<http://www.eib.org/efsi/index.htm>

Helmut von Glasenapp

Secretary General

European Long Term Investors Association a.i.s.b.l.

Square de Meeûs 37

1000 Brussels

Belgium

0032 2 791 7660

secretariat@eltia.eu

www.eltia.eu